



AMITY TECHNICAL PLACEMENT CENTRE

DELHI | GR. NOIDA | GURUGRAM | GWALIOR | JAIPUR | LUCKNOW | NOIDA

BDC DISTRIBUTION PVT LTD.

Campus Recruitment - 2018 Passing Out Batch

Company	BDC Distribution Pvt. Ltd.
Website	www.colourindia.com
Batch	2018 Passing Out Batch
Joining Date	February'18 onwards
Date of Campus	Will be informed Later
Time	Will be informed Later
Venue	Will be informed Later
Job Title	Profile 1: Management Trainee – SCM Profile 2: Business Development Executive – B2B Sales Profile 3: Management Trainees (Sales & Marketing)
Eligible Degrees	Profile 1: MBA /B.Sc. / B.Com Profile 2 and 3: MBA/ PGDM/ B.Sc./ B.Tech
Eligible Branches	Profile 1: MBA - Accounts & Finance, Supply Chain Management & Sales & Marketing Profile 2 and 3: MBA - Accounts & Finance, Supply Chain Management & Sales & Marketing B.Tech / B.Sc. - Chemical
Location	NOIDA
Compensation (CTC)	INR 3.0 LPA
Roles & Responsibilities	Profile 1: <ul style="list-style-type: none">• The candidate will be required to create Branch Operating Manuals after• carefully mapping the flows & creating adequate processes.• The candidate will be responsible for developing an inventory planning & forecasting model & successfully integrate it within ERP.• Communicating effectively with various Business Heads / Suppliers / Clients and responding to their requirements from time to time.• Directing all service providers (such as transporters / contractors / CHA's etc.) and maintaining relationships with them on behalf of the Management.• Monitoring transport costs and negotiating and bargaining transportation costs.• Confronting climate change issues by implementing transport strategies.• Organizing shipments

	<ul style="list-style-type: none"> • Negotiating and agreeing contracts • Preparing framework for information flow to statutory agencies / bodies to keep pace with changing statutes from time to time. • Regularly innovating / upgrading Inventory Management on ERP • Maintaining basic hygiene / housekeeping at warehouse locations by preparing basic SOP to be followed at warehouse location, which be regulated through execution of regular random & scheduled audits <p><u>Profile 2 and 3:</u></p> <ul style="list-style-type: none"> • The candidate will be responsible for maintaining the existing business in the specific segment. • He/ She will be responsible for attaining the Hard & Soft targets for the given business segment. • The candidate shall be responsible to develop new business for the given principals and managing the existing accounts. • The candidate shall be required to maintain relationships with influencers & customers in relevant industry. • The candidate shall be required to adhere to the Credit & Collection process as per rules prevalent within the organization.
Other Desired Skills / Competencies	<p><u>Profile 1:</u></p> <ul style="list-style-type: none"> • Should have good working knowledge of MS Office (Excel, PPT etc.), Tech savvy • Good communication skills (written & verbal). <p><u>Profile 2:</u></p> <ul style="list-style-type: none"> • With good communication skills (written & spoken), above average numeric aptitude, computer proficiency skills (MS Office; Excel / PPT etc.), having robust health enabling frequent travelling. • Candidates in a position to join at the soonest may apply. • Preference will be given to candidates having their own transport & lap-top.
How to Apply?	All Interested and Eligible Students, Kindly share your updated resume at mbarman@amity.edu , Latest by 26 th January 2018, 10 PM.

My Best Wishes are with you!

Prof. Dr. Ajay Rana
Advisor